

## Real Estate Services Menu

### Business Improvement Services

<b>Commission Structure Review</b> » What does your complex commission structure really mean? How would a change in the commission structure impact your profit?	<b>Monthly/Quarterly Management Meetings</b> » What are your financial statements really trying to tell you? Take the time to sit down and discuss what really matters in your business.
<b>Financial Health Check</b> » Review all the financial aspects of your business and receive recommendations on how to improve your profit and cash position.	<b>Cashflow and Profit Projections</b> » Plan for your future financial position so you can foresee problems and make yourself accountable to your own ambitions.
<b>Profit Improvement Workshops</b> » Identify a clear profit and growth strategy for your business and walk away with a simple one-page plan.	<b>Problem Solving Workshops</b> » Identify your top 3 problems and work through a structured process to identify the actions required to fix them!

### Management Reporting Services

<b>Management Report Implementation</b> » Produce a customised Divisional P & L and Personal P & L which feeds directly off your MYOB file.	<b>Management Report Implementation (Lite)</b> » The "lite version" of the reports does not include the customised reports and simply relies on the standard MYOB functions to produce basic data.
<b>Management Report Implementation (Multi-location)</b> » Additional functions to flex reports by location.	<b>MYOB Setup &amp; Standard Chart of Accounts</b> » Implement the standard chart of accounts customised for real estate

### Training / Presentations

<b>Bookkeeper Training &amp; Mentoring</b> » Ensure your bookkeeper understands the specifics of accounting for Real Estate.	<b>Principal Training</b> » Make sure you are focusing on the key financial information within your business.
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### General Accounting & Taxation Services

» Improve the accuracy of your financial statements and tax returns, and improve the efficiency with which they are prepared by using specialists in "Real Estate".  Financial Statement Preparation Income Tax Returns Activity Statements Fringe Benefits Tax Corporate Secretarial Services	<b>Complex Tax</b> » Minimise tax by using specialists that know Real Estate businesses.  Corporate Taxation Issues GST Capital Gains Tax ATO Audit Reviews Structuring Advice Tax Litigation
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### Audit & Assurance

» Improve the efficiency of the unavoidable audit cost of a Real Estate business.  Trust Account Audits External Audits Fraud Investigations Forensic Accounting Due Diligence Reviews	<b>Super, Estate &amp; Succession Planning</b> » Plan for your retirement with someone who understands the issues specific to your business.  Personal Superannuation Self-managed superannuation Asset Protection Strategies Wealth Creation Strategies Estate & Succession planning
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For more information contact John Knight

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